





The COVID-19 Economic Impact survey was distributed citywide from Friday, April 3 to Friday, May 1. In total 509 total responses were collected from business owners or operators which including independent contractors, and provides insight into their current challenges and greatest needs. The survey was a joint effort with the Long Beach Economic Development Department, Long Beach Area Chamber of Commerce and Council of Business Associations (COBA), and the Downtown Long Beach Alliance.

Q2 WHICH OF THE BELOW BEST DESCRIBES YOUR BUSINESS	S?	
ROW LABELS	COUNT	PERCENT
Hospitality, accommodation and Food Services	81	16%
Other (please specify)	72	14%
Retail Trade	68	14%
Wellness & Fitness	64	13%
Professional, Scientific, and Technical Services	60	12%
Arts, Entertainment, and Recreation	52	10%
Personal Grooming	45	9%
Real Estate Rental and Leasing	19	4%
Educational Services	14	3%
Construction	7	1%
Transportation and Warehousing	5	1%
Wholesale Trade	5	1%
Finance and Insurance	4	1%
Manufacturing	4	1%
Information	3	1%
Grand Total	503	100%

Q3 HOW IS YOUR BUSINESS STRUCTURED?		
ROW LABELS	COUNT	PERCENT
Sole Proprietorship	174	35%
S Corporation	133	27%
Limited Liability Company	Ш	22%
C Corporation	38	8%
Non-Profit	18	4%
Partnership	15	3%
Limited Partnership	7	1%
Other (please specify)		1%
Grand Total	501	100%

Q4 IS YOUR BUSINESS LOCATED WITHIN A BUSINESS IMPROVEMENT DISTRICT (BID)?		
ROW LABELS	COUNT	PERCENT
No, my business is not located within a BID	171	35%
Downtown Long Beach PBID/PBIA	163	33%
Bixby Knolls PBIA	55	11%
Fourth Street PBIA	24	5%
East Anaheim PBIA	22	4%
Belmont Shore PBIA	20	4%
Long Beach Tourism BIA: Downtown	18	4%
Long Beach Tourism BIA: Airport	6	1%
Midtown PBID	5	1%
Uptown PBID	5	1%
Magnolia Industrial Group PBID	2	0%
Grand Total	491	100%

Q5 ARE YOU A MEMBER OF THE LONG BEACH CHAMBER OF COMMERCE?		
ROW LABELS	COUNT	PERCENT
No	427	86%
Yes	71	14%
Grand Total	498	100%

Q6 HOW MANY EMPLOYEES DO YOU HAVE AT YOUR BUSINESS?		
ROW LABELS	COUNT	PERCENT
1-2	96	19%
3 - 5	84	17%
6 - 9	73	15%
10 - 24	66	13%
25 - 49	21	4%
50 - 100	9	2%
More than 100	9	2%
Self-employed	145	29%
Grand Total	503	100%

Q7 WHAT IS THE ANNUAL OPERATING BUDGET OF	Your business?	
ROW LABELS	COUNT	PERCENT
Under \$5K	12	2%
\$5K-10K	21	4%
\$11k-\$50k	89	18%
\$51-\$100K	99	20%
\$101K-\$499K	141	28%
\$500K and \$1M	68	14%
\$1.IM and Above	67	13%
Grand Total	497	100%

Q8 HAS YOUR BUSINESS PERMANENTLY LAID OFF OR FURLOUGHED EMPLOY LOSSES IN THE LAST 30 DAYS?	EES DUE TO	O REVENUE
ROW LABELS	COUNT	PERCENT
No	222	44%
Yes	280	56%
Grand Total	502	100%

Q9 IF APPLICABLE, PLEASE ESTIMATE THE NUMBE FURLOUGHED AND/OR RELEASED FROM DUTY I	
	Average Number of Employees
Full-Time	6.26
Part-Time	8.07
Seasonal	1.54

Q10 IF YOU WILL NEED TO INCREASE YOUR COMPANY'S NUMBER OF EMPLOYEES, ARE YOU CONCERNED ABOUT BEING ABLE TO FILL THOSE ROLES DUE TO COVID-19 FEDERAL AND LOCAL GOVERNMENT RESTRICTIONS?

ROW LABELS	COUNT	PERCENT
Yes	131	26%
No	84	17%
I'm not sure	114	23%
Not applicable	172	34%
Grand Total	501	100%

Q11 WHICH OF THE BELOW FINANCIAL IMPACTS HAVE YOU EXPERIENCED? PLEASE CHECK ALL THAT APPLY.		
ROW LABELS	COUNT	PERCENT
Decline in sales	412	82%
Decline in subscription/membership	96	19%
Loss of sponsors or vendors	63	13%
Cancellation of group reservations or planned events	208	41%
Inability to pay bills, fees	279	55%
Evicted	6	1%
No Rent Reduction	218	43%
Other (please specify)	126	25%

Q12 WHICH OF THE BELOW PROGRAMMATIC IMPACTS HAVE YOU EXPERIENCED? PLEASE CHECK ALL THAT APPLY.		
ROW LABELS	COUNT	PERCENT
Cancelled programs	229	46%
Temporary closures	334	66%
Drop in foot traffic	221	44%
Rescheduled events	219	44%
Other (please specify)	54	11%
Grand Total	503	

Q13 WHAT COVID-19-RELATED PREVENTIVE MEASURES HAS YOUR BUSINESS TAKEN (CHECK ALL THAT APPLY)?		
ROW LABELS	COUNT	PERCENT
Shut down physical business location	305	61%
Mandatory telework for employees	83	17%
Voluntary/flexible telework for employees	84	17%
Increased sanitation efforts (hand sanitizers, more frequent cleaning)	254	50%
Employee health monitoring/self-quarantine policies	174	35%
Switch to carryout/delivery only (restaurants/bar)	63	13%
Suspended employee travel	76	15%
Limiting the number of customers in your business or office location	146	29%
Other (please specify)	50	10%
Grand Total	503	

Q14 PLEASE SHARE YOUR APPROXIMATE YEAR TO DATE LOSS IN REVENUE AS A PERCENTAGE DIFFERENCE FROM EXPECTED REVENUE							
ROW LABELS	COUNT	PERCENT					
0-10%	29	7%					
11-20%	66	16%					
21-30%	69	17%					
31-40%	34	8%					
41-50%	42	10%					
51-70%	40	10%					
71-90%	63	16%					
91% and above	58	14%					
Grand Total	401	100%					

Q15 PLEASE SHARE YOUR PROJECTED LOSS IN REVENUE AS A PERCENTAGE DIFFERENCE FROM EXPECTED REVENUES									
Percentage Loss	Restrictions/closure through May 2020		Restrictions/closure through June 2020						
0-10%	33	9%	27	7%					
11-20%	38	10%	16	4%					
21-30%	66	18%	44	12%					
31-40%	27	7%	56	15%					
41-50%	46	12%	33	9%					
51-70%	46	12%	54	15%					
71-90%	59	16%	71	19%					
91% and									
above	59	16%	67	18%					
<b>Grand Total</b>	374	100%	368	100%					

Q16 HOW LIKELY IS IT YOUR BUSINESS REOPEN WITH FULL OPERATIONS IF								
	Orders remain for an additional 2 months	Orders remain in place for an additional 4 months	Orders remain in place for an additional 6 months					
Very Likely	27%	14%	12%					
Likely	24%	18%	10%					
Neutral	21%	19%	16%					
Unlikely	15%	23%	18%					
Very Unlikely	14%	25%	44%					
Total	100%	100%	100%					

#### Q17 WHAT RESOURCES WOULD BE NECESSARY FOR YOUR BUSINESS IN ORDER TO RECOVER FROM THE ECONOMIC IMPACT OF COVID-19? SELECT ALL THAT APPLY.

ROW LABELS	COUNT	PERCENT
Emergency Relief Funding Program (grants)	426	85%
Emergency Business Loan Program (low to 0% interest)	339	67%
Delay, reduction or waiver of local taxes and fees	303	60%
Updated Marketing/Social Media campaign promoting your business	207	41%
Advocacy at the local, state, and federal level concerning business protections	198	39%
Consistent special events to encourage foot traffic	146	29%
Business Development advisement and direction on accessing resources	124	25%
"Grand-Reopening Ceremony" or similar event assistance	120	24%
Federal SBA Program Education	110	22%
Education program focusing on Business Strategy	79	16%
Access to workforce and labor	44	9%
Grant Total	503	

# COVID-19 Economic Impact Survey

Survey Segmentation: Industries

#### Q6 How many employees do you have at your business?

Q6 How many employees do you have at your business?	1 -2	3 - 5	6 - 9	10 - 24	25 - 49	50 - 100	More than 100	Self-employed
Arts, Entertainment, and Recreation	15%	21%	15%	10%	6%	0%	0%	33%
Construction	29%	29%	14%	0%	0%	0%	0%	29%
Educational Services	14%	14%	21%	14%	0%	7%	0%	29%
Finance and Insurance	50%	0%	0%	0%	25%	0%	0%	25%
Hospitality, accommodation and Food Services	10%	9%	17%	35%	9%	7%	9%	5%
Information	33%	0%	33%	33%	0%	0%	0%	0%
Manufacturing	25%	0%	50%	0%	0%	0%	0%	25%
Other (please specify)	15%	18%	13%	18%	4%	1%	1%	29%
Personal Grooming	13%	4%	7%	4%	2%	0%	0%	69%
Professional, Scientific, and Technical Services	35%	15%	12%	5%	0%	0%	2%	32%
Real Estate Rental and Leasing	16%	26%	11%	16%	0%	0%	0%	32%
Retail Trade	25%	34%	10%	6%	3%	0%	0%	22%
Transportation and Warehousing	0%	20%	20%	0%	0%	20%	0%	40%
Wellness & Fitness	19%	13%	21%	8%	6%	0%	0%	33%
Wholesale Trade	20%	20%	40%	0%	0%	0%	0%	20%
Grand Total	19%	17%	15%	13%	4%	2%	2%	29%

#### Q7 What is the annual operating budget of your business?

Q7 What is the annual operating budget of your business?	Under \$5K	\$5K-10K	\$11k-\$50k	\$51-\$100K	\$101K-\$499K	\$500K and \$1M	\$1.1M and Above
Arts, Entertainment, and Recreation	2%	4%	19%	23%	40%	4%	8%
Construction	0%	0%	14%	0%	14%	43%	29%
Educational Services	0%	7%	14%	14%	29%	21%	14%
Finance and Insurance	0%	0%	0%	25%	50%	0%	25%
Hospitality, accommodation and Food Services	0%	1%	1%	15%	29%	29%	25%
Information	0%	0%	0%	33%	0%	33%	33%
Manufacturing	0%	0%	25%	0%	25%	50%	0%
Other (please specify)	4%	10%	11%	19%	21%	19%	16%
Personal Grooming	2%	7%	53%	13%	20%	2%	2%
Professional, Scientific, and Technical Services	2%	3%	15%	31%	34%	0%	15%
Real Estate Rental and Leasing	0%	0%	0%	39%	22%	17%	22%
Retail Trade	4%	4%	24%	16%	28%	16%	6%
Transportation and Warehousing	0%	0%	0%	20%	40%	0%	40%
Wellness & Fitness	5%	2%	27%	24%	27%	10%	6%
Wholesale Trade	0%	20%	0%	0%	40%	0%	40%
Grand Total	2%	4%	18%	20%	28%	14%	14%

## Q8 Has your business permanently laid off or furloughed employees due to revenue losses in the last 30 days?

Q8 Has your business permanently laid off or		
furloughed employees due to revenue losses in the	No	Yes
last 30 days?		
Arts, Entertainment, and Recreation	38%	62%
Construction	57%	43%
Educational Services	36%	64%
Finance and Insurance	50%	50%
Hospitality, accommodation and Food Services	23%	78%
Information	33%	67%
Manufacturing	50%	50%
Other (please specify)	57%	43%
Personal Grooming	42%	58%
Professional, Scientific, and Technical Services	63%	37%
Real Estate Rental and Leasing	68%	32%
Retail Trade	38%	62%
Transportation and Warehousing	60%	40%
Wellness & Fitness	44%	56%
Wholesale Trade	40%	60%
Grand Total	44%	56%

### Q9 If applicable, please estimate the number of employees who have been furloughed and/or released from duty due to impacts surrounding COVID-19

Q9 If applicable, please estimate the number of fulltime employees who have been furloughed and/or released from duty due to impacts surrounding COVID-19	Average of Full- time employees	Average of Part- time employees	Average of Seasonal Employees	
Arts, Entertainment, and Recreation	3.1	6.4	1.7	
Construction	1.0	0.0	0.0	
Educational Services	2.1	3.5	2.0	
Finance and Insurance	0.5	0.0	0.0	
Hospitality, accommodation and Food Services	19.9	19.2	0.7	
Information	9.0	8.0	0.0	
Manufacturing	2.0	3.5	5.0	
Other (please specify)	4.3	7.2	1.2	
Personal Grooming	2.4	3.8	0.1	
Professional, Scientific, and Technical Services	1.4	0.7	2.1	
Real Estate Rental and Leasing	1.7	0.7	0.8	
Retail Trade	2.6	3.6	0.0	
Transportation and Warehousing	7.3	0.0	0.0	
Wellness & Fitness	2.5	3.5	4.8	
Wholesale Trade	4.0	1.5	1.0	
Grand Total	6.3	8.1	1.5	

Q10 If you will need to increase your company's number of employees, are you concerned about being able to fill those roles due to COVID-19 federal and local government

Q10 If you will need to increase your company's number of employees, are you concerned about being able to fill those roles due to COVID-19 federal and local government	Yes	No	I'm not sure	Not applicable
Arts, Entertainment, and Recreation	31%	8%	19%	42%
Construction	29%	29%	29%	14%
Educational Services	36%	7%	21%	36%
Finance and Insurance	75%	0%	25%	0%
Hospitality, accommodation and Food Services	40%	19%	26%	16%
Information	0%	33%	67%	0%
Manufacturing	0%	25%	25%	50%
Other (please specify)	19%	19%	22%	39%
Personal Grooming	16%	5%	19%	60%
Professional, Scientific, and Technical Services	17%	25%	22%	37%
Real Estate Rental and Leasing	11%	32%	26%	32%
Retail Trade	34%	16%	21%	29%
Transportation and Warehousing	0%	40%	20%	40%
Wellness & Fitness	25%	14%	24%	37%
Wholesale Trade	0%	20%	40%	40%
Grand Total	26%	17%	23%	34%

#### Q11 Which of the below financial impacts have you experienced? Please check all that apply.

Q11 Which of the below financial impacts have you experienced? Please check all that apply.	Decline in sales	Decline in subscription/me mbership	Loss of sponsors or vendors	Cancellation of group reservations or planned events	Inability to pay bills, fees	Evicted	No Rent Reduction	Other
Arts, Entertainment, and Recreation	90%	40%	19%	75%	52%	0%	40%	17%
Construction	86%	14%	14%	57%	29%	0%	29%	29%
Educational Services	50%	14%	43%	43%	64%	0%	29%	21%
Finance and Insurance	100%	0%	0%	50%	50%	25%	25%	0%
Hospitality, accommodation and Food Services	96%	11%	6%	59%	65%	0%	60%	12%
Information	100%	0%	0%	0%	100%	0%	0%	0%
Manufacturing	100%	0%	0%	25%	75%	0%	50%	25%
Other (please specify)	75%	17%	24%	32%	43%	3%	28%	26%
Personal Grooming	78%	27%	4%	36%	91%	2%	56%	40%
Professional, Scientific, and Technical Services	80%	7%	7%	25%	35%	2%	33%	28%
Real Estate Rental and Leasing	58%	16%	11%	16%	37%	0%	11%	63%
Retail Trade	88%	12%	10%	41%	65%	1%	49%	19%
Transportation and Warehousing	100%	0%	0%	0%	60%	0%	20%	0%
Wellness & Fitness	69%	34%	13%	34%	48%	0%	58%	34%
Wholesale Trade	100%	20%	20%	20%	20%	0%	20%	0%
Grand Total	82%	19%	13%	41%	55%	1%	43%	25%

#### Q12 Which of the below programmatic impacts have you experienced? Please check all that apply.

Q12 Which of the below programmatic impacts	Cancelled	Drop in foot	Temporary	Rescheduled	Other	
have you experienced? Please check all that	programs	traffic	closures	events	Other	
Arts, Entertainment, and Recreation	81%	48%	81%	71%	8%	
Construction	43%	0%	29%	71%	14%	
Educational Services	64%	14%	79%	43%	7%	
Finance and Insurance	75%	50%	75%	75%	25%	
Hospitality, accommodation and Food Services	41%	80%	59%	46%	5%	
Information	0%	0%	33%	0%	0%	
Manufacturing	50%	50%	75%	0%	25%	
Other (please specify)	42%	22%	51%	35%	21%	
Personal Grooming	38%	38%	87%	44%	11%	
Professional, Scientific, and Technical Services	42%	22%	53%	43%	7%	
Real Estate Rental and Leasing	53%	47%	53%	37%	16%	
Retail Trade	35%	60%	75%	43%	9%	
Transportation and Warehousing	0%	40%	80%	20%	0%	
Wellness & Fitness	44%	39%	75%	34%	13%	
Wholesale Trade	60%	40%	40%	20%	20%	
Grand Total	46%	44%	66%	44%	11%	

#### Q13 What COVID-19-related preventive measures has your business taken (check all that apply)?

Q13 What COVID-19-related preventive measures has your business taken (check all that apply)?	Other	Limiting the number of customers in your business or office location	Suspended employee travel	Switch to carryout/delivery only (restaurants/bar)	Employee health monitoring/self- quarantine policies	Increased sanitation efforts (hand sanitizers, more frequent cleaning)	Voluntary/flexible telework for employees	Mandatory telework for employees	Shut down physical business location
Arts, Entertainment, and Recreation	6%	19%	10%	2%	25%	37%	21%	13%	77%
Construction	14%	29%	43%	0%	57%	100%	29%	0%	43%
Educational Services	0%	21%	36%	0%	36%	57%	29%	50%	71%
Finance and Insurance	25%	0%	25%	0%	25%	50%	0%	25%	25%
Hospitality, accommodation and Food Services	5%	53%	11%	63%	47%	73%	7%	5%	41%
Information	0%	33%	100%	33%	67%	33%	0%	67%	0%
Manufacturing	25%	75%	25%	50%	25%	75%	0%	25%	25%
Other (please specify)	19%	19%	22%	0%	36%	51%	18%	31%	47%
Personal Grooming	2%	9%	0%	2%	13%	18%	0%	2%	100%
Professional, Scientific, and Technical Services	10%	37%	30%	2%	40%	48%	25%	30%	45%
Real Estate Rental and Leasing	21%	42%	16%	0%	47%	74%	26%	16%	26%
Retail Trade	13%	24%	9%	4%	25%	40%	12%	4%	84%
Transportation and Warehousing	20%	20%	40%	20%	20%	60%	20%	20%	20%
Wellness & Fitness	6%	28%	5%	3%	36%	52%	25%	19%	72%
Wholesale Trade	20%	20%	20%	0%	80%	60%	60%	20%	20%
Grand Total	10%	29%	15%	13%	35%	50%	17%	17%	60%

# Q14 Please share your approximate year to date loss in revenue as a percentage difference from expected revenue

Q14 Approximate YTD loss in revenue as a percentage difference from expected revenues	Average % difference from expected YTD Revenue
Arts, Entertainment, and Recreation	62%
Construction	29%
Educational Services	54%
Finance and Insurance	81%
Hospitality, accommodation and Food Services	59%
Information	25%
Manufacturing	28%
Other (please specify)	58%
Personal Grooming	55%
Professional, Scientific, and Technical Services	47%
Real Estate Rental and Leasing	28%
Retail Trade	40%
Transportation and Warehousing	25%
Wellness & Fitness	52%
Wholesale Trade	37%
Overall	52%

# Q15 Please share your projected loss in revenue as a percentage difference from expected revenues

Q15 Projected loss in revenue as a percentage	Average, if restrictions/closur e mandates last	Average, if restrictions/closur e mandates last
difference from expected revenues	through	through
Arts, Entertainment, and Recreation	63%	69%
Construction	49%	56%
Educational Services	28%	35%
Finance and Insurance	10%	20%
Hospitality, accommodation and Food Services	69%	70%
Information	30%	30%
Manufacturing	63%	72%
Other (please specify)	59%	64%
Personal Grooming	39%	49%
Professional, Scientific, and Technical Services	43%	49%
Real Estate Rental and Leasing	34%	38%
Retail Trade	43%	45%
Transportation and Warehousing	33%	43%
Wellness & Fitness	51%	56%
Wholesale Trade	49%	18%
Overall	52%	56%

Q16 How likely is it your business reopen with					
full operations if					
public health orders remain in place for an additional 2 months	Very Likely	Likely	Neutral	Unlikely	Very Unlikely
Arts, Entertainment, and Recreation	21%	29%	15%	23%	12%
Construction	43%	43%	0%	0%	14%
Educational Services	36%	43%	7%	0%	14%
Finance and Insurance	25%	25%	0%	25%	25%
Hospitality, accommodation and Food Services	24%	21%	25%	13%	18%
Information	0%	0%	67%	0%	33%
Manufacturing	25%	25%	25%	0%	25%
Other (please specify)	30%	20%	19%	13%	19%
Personal Grooming	13%	20%	38%	18%	11%
Professional, Scientific, and Technical Services	55%	19%	17%	9%	0%
Real Estate Rental and Leasing	28%	22%	17%	17%	17%
Retail Trade	21%	24%	15%	22%	18%
Transportation and Warehousing	0%	25%	50%	0%	25%
Wellness & Fitness	25%	28%	20%	13%	14%
Wholesale Trade	20%	0%	40%	20%	20%
Grand Total	27%	23%	21%	15%	14%

Q16 How likely is it your business reopen with					
full operations if					
public health orders remain in place for an additional 4 months	Very Likely	Likely	Neutral	Unlikely	Very Unlikely
Arts, Entertainment, and Recreation	12%	17%	17%	23%	31%
Construction	43%	0%	0%	29%	29%
Educational Services	14%	36%	7%	29%	14%
Finance and Insurance	25%	25%	0%	25%	25%
Hospitality, accommodation and Food Services	9%	20%	20%	23%	29%
Information	0%	0%	33%	33%	33%
Manufacturing	0%	25%	25%	50%	0%
Other (please specify)	12%	16%	25%	22%	25%
Personal Grooming	9%	9%	29%	24%	29%
Professional, Scientific, and Technical Services	30%	25%	18%	21%	7%
Real Estate Rental and Leasing	22%	11%	11%	28%	28%
Retail Trade	9%	18%	20%	14%	39%
Transportation and Warehousing	0%	0%	50%	25%	25%
Wellness & Fitness	17%	16%	14%	32%	21%
Wholesale Trade	20%	20%	0%	40%	20%
Grand Total	14%	18%	19%	23%	26%

Q16 How likely is it your business reopen with					
full operations if					
public health orders remain in place for an additional 6 months	Very Likely	Likely	Neutral	Unlikely	Very Unlikely
Arts, Entertainment, and Recreation	10%	10%	13%	19%	48%
Construction	29%	14%	0%	14%	43%
Educational Services	14%	14%	14%	14%	43%
Finance and Insurance	0%	50%	0%	0%	50%
Hospitality, accommodation and Food Services	5%	9%	15%	28%	44%
Information	0%	0%	33%	0%	67%
Manufacturing	0%	0%	50%	0%	50%
Other (please specify)	10%	12%	25%	16%	38%
Personal Grooming	11%	4%	20%	13%	51%
Professional, Scientific, and Technical Services	26%	11%	16%	23%	25%
Real Estate Rental and Leasing	12%	6%	6%	24%	53%
Retail Trade	9%	9%	12%	12%	58%
Transportation and Warehousing	0%	0%	50%	0%	50%
Wellness & Fitness	16%	11%	10%	17%	46%
Wholesale Trade	0%	20%	20%	20%	40%
Grand Total	12%	10%	16%	18%	44%

## Q17 What resources would be necessary for your business in order to recover from the economic impact of COVID-19? Select all that apply.

Q17 What resources would be necessary for your business in order to recover from the economic impact of COVID-19? Select all that apply.	Emergency Business Loan Program (low to 0% interest)	Emergency Relief Funding Program (grants)	Updated Marketing/Social Media campaign promoting your business	Education program focusing on Business Strategy	Advocacy at the local, state, and federal level concerning business	"Grand- Reopening Ceremony" or similar event assistance from	Consistent special events to encourage foot traffic	Delay, reduction or waiver of local taxes and fees	Business Development advisement and direction on accessing	Access to workforce and labor	Federal SBA Program Education
Arts, Entertainment, and Recreation	63%	92%	44%	17%	44%	37%	37%	56%	27%	12%	27%
Construction	43%	43%	29%	14%	43%	0%	0%	71%	14%	0%	29%
Educational Services	64%	93%	43%	21%	57%	29%	14%	43%	36%	0%	36%
Finance and Insurance	75%	50%	75%	25%	0%	25%	25%	25%	25%	0%	25%
Hospitality, accommodation and Food Services	74%	91%	49%	20%	38%	30%	54%	80%	27%	9%	21%
Information	67%	100%	33%	0%	33%	0%	0%	33%	0%	0%	33%
Manufacturing	75%	100%	0%	0%	50%	0%	50%	50%	25%	0%	25%
Other (please specify)	67%	83%	25%	7%	29%	11%	15%	49%	18%	11%	25%
Personal Grooming	64%	82%	47%	31%	44%	29%	31%	69%	38%	11%	20%
Professional, Scientific, and Technical Services	62%	77%	37%	13%	30%	12%	10%	37%	22%	2%	15%
Real Estate Rental and Leasing	58%	74%	26%	11%	42%	16%	16%	74%	21%	5%	21%
Retail Trade	69%	88%	44%	13%	46%	31%	46%	62%	24%	12%	21%
Transportation and Warehousing	40%	60%	0%	0%	20%	0%	0%	60%	20%	0%	0%
Wellness & Fitness	73%	84%	55%	17%	44%	30%	19%	70%	23%	11%	22%
Wholesale Trade	80%	100%	20%	0%	60%	20%	20%	40%	20%	20%	20%
Grand Total	67%	85%	41%	16%	39%	24%	29%	60%	25%	9%	22%

# COVID-19 Economic Impact Survey

Survey Segmentation: Business Improvement District

#### Q6 How many employees do you have at your business?

Q6 How many employees do you have at your business?	1 -2	3 - 5	6 - 9	10 - 24	25 - 49	50 - 100	More than 100	Self-employed
Not located within a BID	18%	14%	14%	11%	3%	1%	1%	36%
Belmont Shore PBIA	15%	25%	5%	15%	5%	5%	0%	30%
Bixby Knolls PBIA	15%	16%	15%	16%	4%	0%	0%	35%
Downtown Long Beach PBID/PBIA	19%	19%	15%	14%	6%	2%	4%	21%
East Anaheim PBIA	18%	9%	27%	14%	0%	0%	0%	32%
Fourth Street PBIA	28%	16%	8%	12%	4%	0%	0%	32%
Long Beach Tourism BIA: Downtown	28%	11%	11%	17%	0%	11%	6%	17%
Long Beach Tourism BIA: Airport	17%	17%	17%	50%	0%	0%	0%	0%
Magnolia Industrial Group PBID	0%	0%	0%	0%	0%	0%	0%	100%
Midtown	40%	0%	20%	0%	20%	0%	0%	20%
Uptown PBID	0%	0%	40%	20%	0%	0%	0%	40%
ALL BIDS	19%	17%	15%	15%	5%	2%	2%	25%

#### Q7 What is the annual operating budget of your business?

Q7 What is the annual operating budget of you business?	Under \$5K	\$5K-10K	\$11k-\$50k	\$51-\$100K	\$101K-\$499K	\$500K and \$1M	\$1.1M and Above
Not located within a BID	5%	5%	18%	25%	24%	11%	12%
Belmont Shore PBIA	0%	5%	15%	15%	35%	15%	15%
Bixby Knolls PBIA	2%	2%	26%	11%	37%	17%	6%
Downtown Long Beach PBID/PBIA	1%	4%	15%	18%	26%	17%	19%
East Anaheim PBIA	0%	0%	23%	23%	36%	9%	9%
Fourth Street PBIA	8%	4%	24%	16%	36%	4%	8%
Long Beach Tourism BIA: Downtown	0%	0%	11%	11%	33%	11%	33%
Long Beach Tourism BIA: Airport	0%	0%	17%	17%	33%	17%	17%
Magnolia Industrial Group PBID	0%	0%	0%	0%	100%	0%	0%
Midtown	0%	40%	20%	20%	0%	0%	20%
Uptown PBID	0%	0%	20%	20%	40%	20%	0%
ALL BIDS	1%	4%	18%	16%	31%	15%	15%

## Q8 Has your business permanently laid off or furloughed employees due to revenue losses in the last 30 days?

Q8 Has your business permanently laid off or furloughed employees due to revenue losses	YES	NO
the last 30 days?		
Not located within a BID	49%	51%
Belmont Shore PBIA	70%	30%
Bixby Knolls PBIA	69%	31%
Downtown Long Beach PBID/PBIA	57%	43%
East Anaheim PBIA	68%	32%
Fourth Street PBIA	48%	52%
Long Beach Tourism BIA: Downtown	65%	35%
Long Beach Tourism BIA: Airport	67%	33%
Magnolia Industrial Group PBID	0%	100%
Midtown	60%	40%
Uptown PBID	60%	40%
ALL BIDS	60%	40%

Q10 If you will need to increase your company's number of employees, are you concerned about being able to fill those roles due to COVID-19 federal and local government

Q10 If you will need to increase your company number of employees, are you concerned about being able to fill those roles due to COVID-19 federal and local government restrictions?		NO	I'm Not Sure	Not applicable
Not located within a BID	24%	18%	21%	37%
Belmont Shore PBIA	30%	15%	35%	20%
Bixby Knolls PBIA  Downtown Long Beach PBID/PBIA	25% 27%	16% 18%	20% 24%	38%
East Anaheim PBIA	32%	9%	23%	36%
Fourth Street PBIA	22%	17%	9%	52%
Long Beach Tourism BIA: Downtown	33%	11%	28%	28%
Long Beach Tourism BIA: Airport	67%	17%	17%	0%
Magnolia Industrial Group PBID	0%	0%	50%	50%
Midtown	20%	40%	40%	0%
Uptown PBID	20%	0%	0%	80%
ALL BIDS	28%	17%	23%	33%

#### Q11 Which of the below financial impacts have you experienced? Please check all that apply.

Q11 Which of the below financial impacts have you experienced? Please check all that apply.	Decline in Sales	Decline in Subscription/ Membership	Loss of Sponsors or Vendors	Cancellation of Group Reservations /Planned Events	Inability to Pay Bills, Fees	Evicted	No Rent Reduction	Other
Not located within a BID	79%	24%	9%	40%	55%	1%	42%	30%
Belmont Shore PBIA	95%	25%	30%	60%	85%	0%	40%	5%
Bixby Knolls PBIA	78%	16%	9%	35%	53%	2%	44%	24%
Downtown Long Beach PBID/PBIA	87%	15%	12%	44%	52%	1%	48%	19%
East Anaheim PBIA	82%	18%	14%	36%	55%	9%	36%	36%
Fourth Street PBIA	80%	16%	16%	32%	52%	0%	32%	40%
Long Beach Tourism BIA: Downtown	72%	22%	22%	44%	50%	0%	39%	22%
Long Beach Tourism BIA: Airport	67%	33%	50%	33%	67%	0%	50%	33%
Magnolia Industrial Group PBID	100%	0%	0%	0%	100%	0%	0%	50%
Midtown	80%	0%	40%	80%	80%	0%	40%	40%
Uptown PBID	80%	40%	40%	40%	80%	0%	60%	40%
ALL BIDS	84%	17%	15%	42%	55%	1%	44%	23%

#### Q12 Which of the below programmatic impacts have you experienced? Please check all that apply.

Q12 Which of the below programmatic impact have you experienced? Please check all that apply.	Cancelled Programs	Temporary Closures	Drop in Foot Traffic	Rescheduled Events	Other
Not located within a BID	47%	60%	37%	44%	13%
Belmont Shore PBIA	40%	75%	35%	45%	10%
Bixby Knolls PBIA	47%	65%	44%	38%	11%
Downtown Long Beach PBID/PBIA	45%	70%	53%	42%	7%
East Anaheim PBIA	55%	59%	18%	32%	14%
Fourth Street PBIA	40%	80%	60%	56%	12%
Long Beach Tourism BIA: Downtown	50%	83%	33%	39%	0%
Long Beach Tourism BIA: Airport	17%	67%	33%	50%	33%
Magnolia Industrial Group PBID	50%	100%	50%	50%	0%
Midtown	40%	80%	100%	80%	20%
Uptown PBID	40%	100%	60%	60%	40%
ALL BIDS	45%	71%	48%	43%	10%

#### Q13 What COVID-19-related preventive measures has your business taken (check all that apply)?

Q13 What COVID-19-related preventive measures has your business taken (check all that apply)?	Shut down phsyical business location	Mandatory telework for employees	Voluntary/ Flexible Telework for Employees	Increased Sanitation Efforts	Employee Health Monitoring/ Self Quarantine Policies	Switch to Carryout/ Delivery Only	Suspend Employee Travel	Limiting Number of Customers in Business	Other
Not located within a BID	55%	15%	13%	48%	37%	6%	15%	25%	14%
Belmont Shore PBIA	80%	20%	5%	55%	40%	15%	25%	40%	20%
Bixby Knolls PBIA	67%	22%	25%	51%	44%	13%	13%	31%	5%
Downtown Long Beach PBID/PBIA	59%	16%	19%	53%	31%	21%	15%	32%	7%
East Anaheim PBIA	68%	14%	18%	45%	32%	5%	14%	32%	9%
Fourth Street PBIA	88%	12%	8%	40%	28%	0%	12%	16%	4%
Long Beach Tourism BIA: Downtown	61%	22%	22%	50%	22%	6%	22%	28%	0%
Long Beach Tourism BIA: Airport	50%	33%	17%	67%	50%	33%	17%	67%	17%
Magnolia Industrial Group PBID	0%	50%	0%	100%	50%	50%	0%	0%	50%
Midtown	80%	0%	20%	40%	40%	0%	0%	40%	20%
Uptown PBID	80%	20%	20%	40%	40%	20%	40%	40%	20%
ALL BIDS	65%	18%	18%	51%	34%	15%	15%	32%	8%

Q16 How likely is it your business reopen					
with full operations if					
public health orders remain in place for an additional 2 months	Very Likely	Likely	Neutral	Unlikely	Very Unlikely
Not located within a BID	21%	25%	19%	21%	14%
					_
Belmont Shore PBIA	15%	20%	20%	10%	35%
Bixby Knolls PBIA	25%	20%	24%	16%	15%
Downtown Long Beach PBID/PBIA	34%	23%	21%	9%	12%
East Anaheim PBIA	32%	14%	27%	14%	14%
Fourth Street PBIA	33%	21%	33%	8%	4%
Long Beach Tourism BIA: Downtown	33%	33%	17%	11%	6%
Long Beach Tourism BIA: Airport	20%	60%	0%	20%	0%
Magnolia Industrial Group PBID	50%	50%	0%	0%	0%
Midtown	20%	20%	0%	20%	40%
Uptown PBID	20%	0%	40%	20%	20%
ALL BIDS	31%	23%	22%	11%	14%

Q16 How likely is it your business reopen with full operations if					
public health orders remain in place for an additional 4 months	Very Likely	Likely	Neutral	Unlikely	Very Unlikely
Not located within a BID	15%	13%	16%	26%	30%
Belmont Shore PBIA	10%	0%	20%	25%	45%
Bixby Knolls PBIA	11%	13%	25%	29%	22%
Downtown Long Beach PBID/PBIA	14%	27%	19%	18%	22%
East Anaheim PBIA	23%	5%	14%	36%	23%
Fourth Street PBIA	17%	17%	29%	21%	17%
Long Beach Tourism BIA: Downtown	6%	31%	31%	19%	13%
Long Beach Tourism BIA: Airport	17%	17%	33%	0%	33%
Magnolia Industrial Group PBID	50%	0%	0%	50%	0%
Midtown	0%	20%	0%	40%	40%
Uptown PBID	0%	20%	20%	20%	40%
ALL BIDS	14%	20%	21%	22%	23%

Q16 How likely is it your business reopen					
with full operations if					
public health orders remain in place for an additional 6 months	Very Likely	Likely	Neutral	Unlikely	Very Unlikely
Not located within a BID	12%	8%	11%	18%	51%
	_				
Belmont Shore PBIA	5%	5%	20%	10%	60%
Bixby Knolls PBIA	9%	7%	18%	20%	45%
Downtown Long Beach PBID/PBIA	12%	14%	17%	21%	36%
East Anaheim PBIA	23%	0%	9%	23%	45%
Fourth Street PBIA	13%	17%	17%	4%	50%
Long Beach Tourism BIA: Downtown	13%	6%	44%	13%	25%
Long Beach Tourism BIA: Airport	17%	17%	17%	17%	33%
Magnolia Industrial Group PBID	0%	0%	50%	0%	50%
Midtown	0%	0%	20%	0%	80%
Uptown PBID	0%	0%	20%	20%	60%
ALL BIDS	11%	11%	18%	18%	42%

## Q17 What resources would be necessary for your business in order to recover from the economic impact of COVID-19? Select all that apply.

Q17 What resources would be necessary for your business in order recover from the economic impact of COVID-19? Select all that apply.		Emergency Relief Funding Program (grants)	Updated Marketing/Socia I Media campaign promoting your business	Education program focusing on Business Strate gy	Advocacy at the local, state, and federal level concerning business protections	"Grand- Reopening Ceremony" or similar event assistance	Consistent special events to encourage foot traffic	Delay, reduction or waiver of local taxes and fees	Business Development advisement and direction on accessing resources	Access to workforce and labor	Federal SBA Program Education
Not located within a BID	69%	83%	40%	14%	42%	21%	26%	58%	23%	9%	21%
Belmont Shore PBIA	55%	85%	30%	5%	45%	10%	20%	60%	10%	10%	20%
Bixby Knolls PBIA	69%	93%	44%	25%	38%	20%	16%	67%	36%	4%	27%
Downtown Long Beach PBID/PBIA	70%	82%	43%	12%	37%	26%	36%	61%	19%	10%	22%
East Anaheim PBIA	82%	100%	36%	32%	50%	23%	27%	50%	36%	27%	41%
Fourth Street PBIA	52%	80%	36%	20%	28%	32%	36%	64%	32%	4%	12%
Long Beach Tourism BIA: Downtown	56%	78%	39%	17%	39%	33%	28%	50%	33%	6%	11%
Long Beach Tourism BIA: Airport	67%	67%	33%	17%	17%	0%	17%	33%	0%	17%	0%
Magnolia Industrial Group PBID	0%	50%	0%	0%	50%	0%	0%	50%	0%	0%	0%
Midtown	60%	100%	80%	60%	80%	100%	60%	80%	40%	20%	20%
Uptown PBID	40%	100%	40%	20%	40%	20%	20%	100%	40%	0%	40%
ALL BIDS	67%	85%	41%	17%	38%	25%	30%	61%	24%	9%	22%

# COVID-19 Economic Impact Survey

Survey Segmentation: Business Legal Structure

#### Q6 How many employees do you have at your business?

Q6 How many employees do	1 -2	3 - 5	6 - 9	10 - 24	25 - 49	50 - 100	More than 100	Self-employed
you have at your business?	1 -2	3-3	0-9	10 - 24	23 - 49	30 - 100	Wore than 100	Self-employed
C Corporation	16%	24%	26%	8%	11%	8%	5%	3%
LLC	16%	18%	16%	13%	7%	2%	2%	26%
Limited Partnership	0%	29%	14%	29%	0%	0%	14%	14%
Non-Profit	22%	17%	17%	22%	6%	6%	6%	6%
Other	0%	20%	0%	0%	20%	0%	0%	60%
Partnership	20%	13%	7%	20%	7%	7%	0%	27%
S Corporation	22%	20%	20%	26%	4%	2%	2%	5%
Sole Proprietorship	21%	11%	8%	3%	1%	0%	0%	57%
Grand Total	19%	17%	15%	13%	4%	2%	2%	29%

#### Q7 What is the annual operating budget of your business?

Q7 What is the annual operating budget of your	Under \$5K	\$5K-10K	\$11k-\$50k	\$51-\$100K	\$101K-\$499K	\$500K and \$1M	\$1.1M and Above	Grand Total
C Corporation	0%	3%	5%	5%	43%	22%	22%	100%
LLC	0%	5%	15%	17%	30%	14%	18%	100%
Limited Partnership	0%	0%	0%	0%	43%	29%	29%	100%
Non-Profit	0%	0%	6%	6%	24%	29%	35%	100%
Other	20%	0%	20%	0%	20%	20%	20%	100%
Partnership	7%	7%	13%	13%	40%	0%	20%	100%
S Corporation	0%	0%	5%	19%	32%	25%	18%	100%
Sole Proprietorship	6%	7%	34%	29%	21%	2%	1%	100%
Grand Total	2%	4%	18%	20%	28%	14%	13%	100%

## Q8 Has your business permanently laid off or furloughed employees due to revenue losses in the last 30 days?

Q8 Has your business permanently laid off or furloughed employees due to	No	Yes	Grand Total
C Corporation	34%	66%	100%
LLC	47%	53%	100%
Limited Partnership	29%	71%	100%
Non-Profit	67%	33%	100%
Other	80%	20%	100%
Partnership	43%	57%	100%
S Corporation	36%	64%	100%
Sole Proprietorship	49%	51%	100%
Grand Total	44%	56%	100%

### Q9 If applicable, please estimate the number of employees who have been furloughed and/or released from duty due to impacts surrounding COVID-19

Q9 If applicable, please estimate the number of fulltime employees who have been furloughed and/or released from duty due to	Average of Full- time employees	Average of Part- time employees	Average of Seasonal Employees
C Corporation	21.6	11.7	5.6
LLC	9.2	10.4	2.6
Limited Partnership	2.7	21.4	8.0
Non-Profit	4.0	14.0	1.3
Other	1.0	0.0	0.0
Partnership	4.4	4.9	0.2
S Corporation	5.6	8.8	0.9
Sole Proprietorship	1.6	2.6	0.7
Grand Total	6.3	8.1	1.6

Q10 If you will need to increase your company's number of employees, are you concerned about being able to fill those roles due to COVID-19 federal and local government

Q10 If you will need to increase your company's number of employees, are you concerned about being able to fill those roles due to COVID-19 federal and local	Yes	No	I'm not sure	Not applicable
C Corporation	50%	13%	29%	8%
LLC	23%	16%	23%	39%
Limited Partnership	14%	29%	29%	29%
Non-Profit	22%	33%	17%	28%
Other	0%	40%	20%	40%
Partnership	27%	13%	40%	20%
S Corporation	30%	20%	27%	23%
Sole Proprietorship	22%	13%	18%	48%
Grand Total	26%	17%	23%	34%

#### Q11 Which of the below financial impacts have you experienced? Please check all that apply.

,,	Decline in sales	Decline in subscription/me	Loss of sponsors or	Cancellation of group	Inability to pay bills, fees	Evicted	No Rent Reduction	Other
experienced? Please check		mbership	vendors	reservations or	Dins, jees		neadellon	
C Corporation	92%	26%	13%	42%	55%	3%	42%	21%
LLC	87%	23%	13%	44%	57%	0%	47%	16%
Limited Partnership	86%	14%	14%	57%	29%	0%	71%	29%
Non-Profit	50%	28%	56%	67%	17%	0%	17%	33%
Other	60%	20%	20%	60%	60%	0%	20%	40%
Partnership	87%	13%	7%	53%	80%	0%	47%	33%
S Corporation	88%	14%	8%	38%	50%	0%	39%	22%
Sole Proprietorship	74%	18%	11%	37%	61%	3%	46%	31%
Grand Total	82%	19%	12%	41%	55%	1%	43%	25%

#### Q12 Which of the below programmatic impacts have you experienced? Please check all that apply.

Q12 Which of the below					
programmatic impacts have	Cancelled	Drop in foot	Temporary	Rescheduled	Other
you experienced? Please	programs	traffic	closures	events	o tirei
check all that apply.					
C Corporation	45%	50%	68%	42%	13%
LLC	45%	51%	66%	47%	6%
Limited Partnership	43%	43%	43%	57%	0%
Non-Profit	83%	39%	61%	94%	0%
Other	20%	20%	80%	60%	0%
Partnership	53%	60%	67%	60%	7%
S Corporation	42%	38%	65%	38%	12%
Sole Proprietorship	44%	43%	68%	38%	14%
Grand Total	45%	44%	66%	43%	11%

#### Q13 What COVID-19-related preventive measures has your business taken (check all that apply)?

Q13 What COVID-19-related preventive measures has your business taken (check all that apply)?	Other	Limiting the number of customers in your business or	Suspended employee travel	Switch to carryout/delivery only (restaurants/bar	Employee health monitoring/self- quarantine	Increased sanitation efforts (hand sanitizers, more frequent	Voluntary/flexibl e telework for employees	Mandatory telework for employees	Shut down physical business location
C Corporation	13%	34%	24%	11%	47%	55%	29%	13%	53%
Limited Liability Company	7%	31%	19%	17%	32%	53%	17%	18%	56%
Limited Partnership	14%	57%	29%	29%	0%	43%	14%	14%	57%
Non-Profit	6%	28%	17%	0%	50%	56%	50%	56%	67%
Other (please specify)	0%	0%	20%	0%	20%	40%	20%	20%	80%
Partnership	13%	47%	20%	27%	27%	73%	7%	7%	47%
S Corporation	9%	34%	18%	16%	45%	56%	19%	22%	56%
Sole Proprietorship	11%	22%	7%	7%	26%	41%	10%	9%	68%
Grand Total	10%	29%	15%	13%	35%	50%	17%	16%	60%
<u> </u>	·	·	·	·	·	·	·	·	· · · · · · · · · · · · · · · · · · ·

## Q14 Please share your approximate year to date loss in revenue as a percentage difference from expected revenue

#### Q14 Approximate YTD loss Average % in revenue as a percentage difference from difference from expected expected YTD Revenue revenues C Corporation 60% Limited Liability Company 50% Limited Partnership 42% Non-Profit 23% Other (please specify) 56% Partnership 73% S Corporation 49% Sole Proprietorship 54% **Grand Total 52%**

# Q15 Please share your projected loss in revenue as a percentage difference from expected revenues

Q15 Projected loss in	Average, if	Average, if		
revenue as a percentage	restrictions/clos	restrictions/clos		
difference from expected	ure mandates	ure mandates		
revenues	last through	last through		
C Corporation	60%	64%		
Limited Liability Company	56%	61%		
Limited Partnership	29%	39%		
Non-Profit	19%	27%		
Other (please specify)	64%	68%		
Partnership	63%	66%		
S Corporation	49%	55%		
Sole Proprietorship	53%	54%		
Grand Total	52%	56%		

Q16 How likely is it your									
business reopen with full									
public health orders remain in place for an additional 2	Very Likely	Likely	Neutral	Unlikely	Very Unlikely				
C Corporation	16%	22%	22%	11%	30%				
Limited Liability Company	24%	32%	19%	13%	13%				
Limited Partnership	17%	17%	17%	33%	17%				
Non-Profit	61%	17%	6%	6%	11%				
Other (please specify)	20%	60%	0%	20%	0%				
Partnership	20%	20%	33%	20%	7%				
S Corporation	32%	18%	15%	19%	15%				
Sole Proprietorship	26%	24%	26%	13%	12%				
Grand Total	27%	24%	20%	15%	14%				

Q16 How likely is it your									
business reopen with full									
public health orders remain in place for an additional 4	Very Likely	Likely	Neutral	Unlikely	Very Unlikely				
C Corporation	5%	11%	27%	19%	38%				
Limited Liability Company	14%	20%	21%	25%	21%				
Limited Partnership	0%	17%	17%	0%	67%				
Non-Profit	39%	33%	0%	17%	11%				
Other (please specify)	20%	20%	0%	60%	0%				
Partnership	20%	13%	7%	40%	20%				
S Corporation	16%	14%	20%	16%	34%				
Sole Proprietorship	12%	19%	21%	28%	20%				
Grand Total	14%	18%	19%	23%	25%				

Q16 How likely is it your									
business reopen with full									
public health orders remain in place for an additional 6	Very Likely	Likely	Neutral	Unlikely	Very Unlikely				
C Corporation	3%	3%	32%	5%	57%				
Limited Liability Company	11%	15%	12%	23%	40%				
Limited Partnership	0%	0%	17%	17%	67%				
Non-Profit	33%	17%	22%	6%	22%				
Other (please specify)	20%	0%	0%	60%	20%				
Partnership	20%	0%	7%	20%	53%				
S Corporation	14%	9%	13%	16%	49%				
Sole Proprietorship	10%	9%	18%	21%	42%				
Grand Total	12%	10%	16%	18%	44%				

## Q17 What resources would be necessary for your business in order to recover from the economic impact of COVID-19? Select all that apply.

Q17 What resources would be necessary for your business in order to recover from the economic impact of COVID-19? Select all that	Emergency Business Loan Program (low to 0% interest)	Emergency Relief Funding Program (grants)	Updated Marketing/Socia I Media campaign promoting your	Education program focusing on Business Strate gy	Advocacy at the local, state, and federal level concerning business	"Grand- Reopening Ceremony" or similar event assistance	Consistent special events to encourage foot traffic	Delay, reduction or waiver of local taxes and fees	Business Development advisement and direction on accessing	Access to workforce and labor	Federal SBA Program Education
C Corporation	71%	82%	32%	8%	26%	24%	29%	61%	13%	8%	8%
Limited Liability Company	64%	86%	47%	11%	45%	20%	36%	70%	27%	8%	18%
Limited Partnership	57%	86%	14%	14%	43%	29%	14%	71%	29%	0%	0%
Non-Profit	44%	78%	56%	17%	44%	44%	28%	17%	22%	6%	33%
Other (please specify)	40%	100%	20%	0%	80%	0%	40%	100%	20%	20%	0%
Partnership	67%	87%	33%	13%	40%	40%	47%	73%	40%	7%	33%
S Corporation	75%	83%	41%	15%	33%	20%	21%	59%	23%	7%	24%
Sole Proprietorship	67%	86%	41%	22%	41%	27%	30%	56%	26%	11%	25%
Grand Total	67%	85%	41%	16%	39%	24%	29%	60%	25%	9%	22%